

**Difference In Membership Between 2001 and 2002 in Medicare Supplement Plans  
According to Prescription Drug Coverage**

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2001				Covered Lives in INDIVIDUAL Plans at End of 2002				Change in Covered Lives in INDIVIDUAL Plans From End of 2001 to End of 2002			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Allianz Life Insurance Company of North America	217	0	0	217	93	0	41	134	(124)	0	41	(83)
American Capitol Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
American Founders Life Insurance Company	0	1	0	1	0	1	0	1	0	0	0	0
American National Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Bankers Life and Casualty Company **	941	0	8,595	9,536	824	0	7,373	8,197	(117)	0	(1,222)	(1,339)
Bankers Multiple Life Insurance Company	618	0	271	889	562	0	196	758	(56)	0	(75)	(131)
Blue Cross and Blue Shield of Massachusetts, Inc.	84,820	456	37,830	123,106	89,504	387	34,863	124,754	4,684	(69)	(2,967)	1,648
CareFirst GHMSI, Inc.	48	4	0	52	52	0	0	52	4	(4)	0	0
Catholic Association of Foresters	3	0	0	3	3	0	0	3	0	0	0	0
Central States Health & Life Company of Omaha	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Combined Insurance Company of America	85	0	0	85	80	0	0	80	(5)	0	0	(5)
GE Casualty Insurance Company	27	0	0	27	21	0	0	21	(6)	0	0	(6)
Golden Rule Insurance Company	1	6	0	7	1	7	0	8	0	1	0	1
Hartford Life Insurance Company	1,508	0	445	1,953	752	0	284	1,036	(756)	0	(161)	(917)
HPHC Insurance Company, Inc.	0	0	0	0	0	0	0	0	0	0	0	0
Kanawha Insurance Company	4	0	0	4	4	0	0	4	0	0	0	0
Life Investors Insurance Company of America	0	0	122	122	0	0	102	102	0	0	(20)	(20)
Lincoln National Life Insurance Company	0	0	1	1	0	0	0	0	0	0	(1)	(1)
Monumental Life Insurance Company	113	57	0	170	96	45	0	141	(17)	(12)	0	(29)
Mutual of Omaha Insurance Company	815	76	64	955	724	71	56	851	(91)	(5)	(8)	(104)
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	34	0	9	43	30	0	10	40	(4)	0	1	(3)
Order of United Commercial Travelers of America	28	0	0	28	30	0	0	30	2	0	0	2
Oxford Life Insurance Company	2,740	0	206	2,946	2,196	0	101	2,297	(544)	0	(105)	(649)
Peoples Benefit Life Insurance Company	11	0	0	11	10	0	0	10	(1)	0	0	(1)
Physicians Mutual Insurance Company	43	4	0	47	44	2	0	46	1	(2)	0	(1)
Pioneer Life Insurance Company	80	0	0	80	86	0	0	86	6	0	0	6
Principal Life Insurance Company **	24	13	21	58	34	12	20	66	10	(1)	(1)	8
Protective Life Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Standard Life and Accident Insurance Company	8	0	0	8	8	0	0	8	0	0	0	0
State Farm Mutual Automobile Insurance Company	13	0	0	13	12	0	0	12	(1)	0	0	(1)
Union Fidelity Life Insurance Company	13	1	0	14	12	1	0	13	(1)	0	0	(1)
Union Labor Life Insurance Company	14	15	0	29	23	13	0	36	9	(2)	0	7
United HealthCare Insurance Company	16,722	2,352	1,095	20,169	16,881	2,178	1,081	20,140	159	(174)	(14)	(29)
United Teacher Associates Insurance Company	5	0	0	5	11	0	0	11	6	0	0	6
USAA Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Veterans Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>108,941</b>	<b>2,985</b>	<b>48,659</b>	<b>160,585</b>	<b>112,098</b>	<b>2,717</b>	<b>44,127</b>	<b>158,942</b>	<b>3,157</b>	<b>(268)</b>	<b>(4,532)</b>	<b>(1,643)</b>

\*\* For year ending 2001, Bankers Life and Casualty Company and Principal Life Insurance Company revised their membership numbers to reflect move-ins to Massachusetts. The 2001 Annual Report has been revised to reflect this change.